

## ch 6 Elasticity

- Price elasticity of Demand
- Other Demand Elasticities
  - Cross-Price Elasticity of Demand
  - Income Elasticity of Demand
- Price Elasticity of Supply

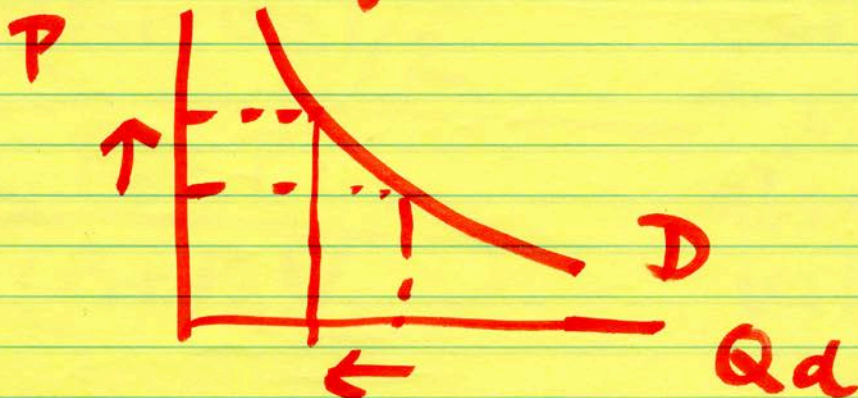
# Price Elasticity

## Price Elasticity of Demand

$$\frac{\% \text{ change in Quantity demanded}}{\% \text{ change in Price}}$$

or  $\frac{\% \Delta \text{ in } Q_d}{\% \Delta \text{ in } P}$

drop the negative sign





• Price changes by 1%  
what is the % change  
in  $Q_d$ ?

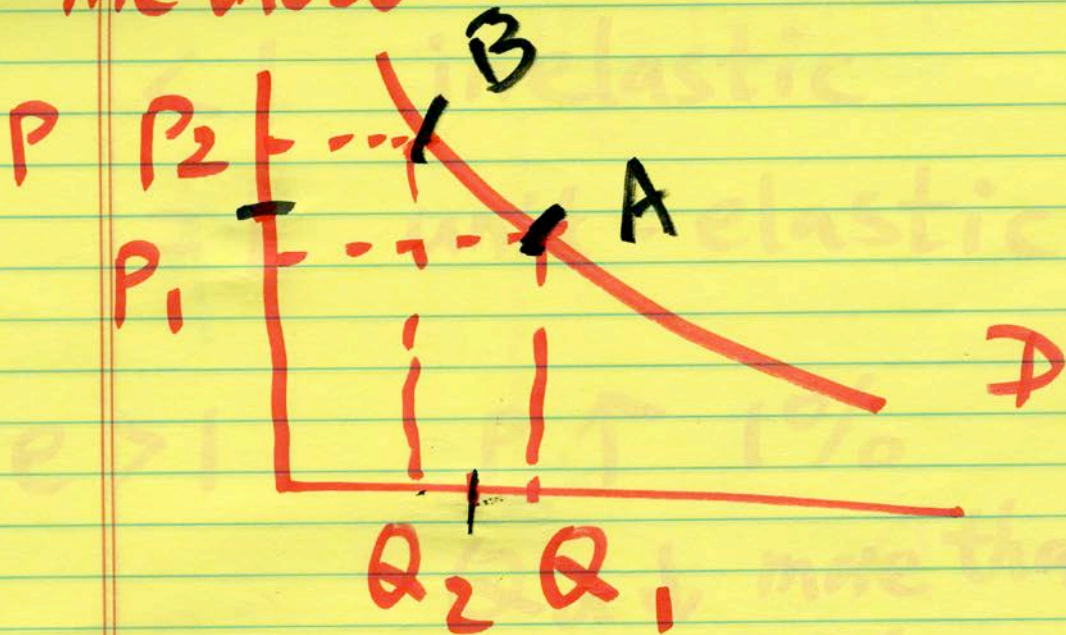
• How responsive is  
quantity demanded  
to a change in Price  
along the D-curve

$$\frac{(Q_1 + Q_2)}{2}$$

$$\frac{(P_1 + P_2)}{2}$$

negative  
sign  
or  
absolute  
value

Use the midpoint method



$$\frac{Q_2 - Q_1}{(Q_1 + Q_2)/2}$$

add  
negative  
sign

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$$\frac{P_2 - P_1}{(P_1 + P_2)/2}$$

or  
absolute  
value



$e > 1$  elastic

$< 1$  inelastic

$= 1$  unit-elastic

$e > 1$        $P \uparrow 1\%$

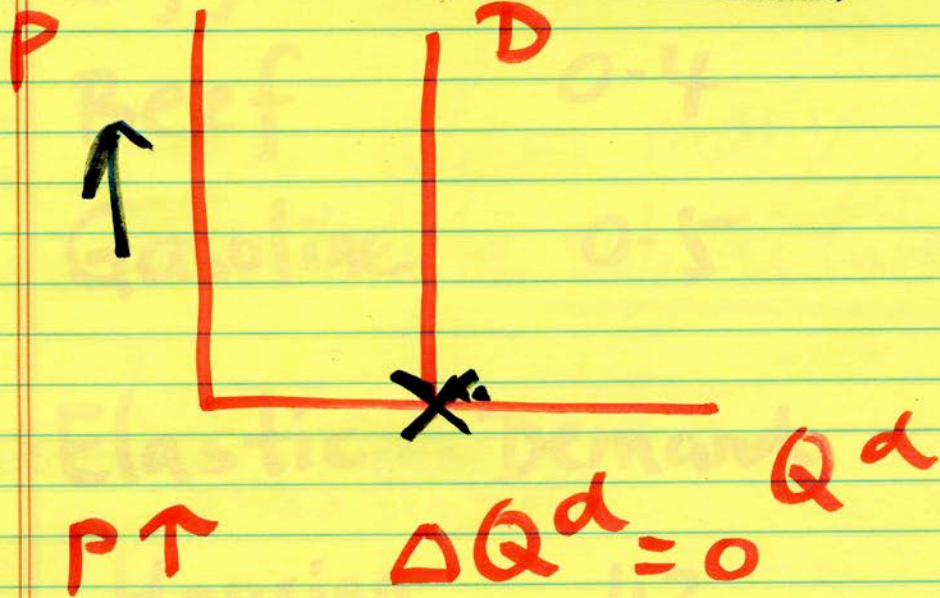
$Q_d \downarrow$  more than  
1%

$< 1$        $P \uparrow 1\%$

$Q_d \downarrow$  less than  
1%

$= 1$        $P \uparrow 1\%$   
 $Q_d \downarrow 1\%$

$e = 0$       perfectly  
inelastic



$e = \infty$       perfectly  
elastic





## Inelastic Demand

Eggs 0.1

Beef 0.4

Gasoline 0.5

## Elastic Demand

Housing 1.2

Restaurant  
meals 2.3

Foreign Travel 4.1

## Factors Affecting Price Elasticity of Demand

- $e$  high when many available substitutes  
low no close substitutes
- $e$  high with luxury  
low necessity
- $e$  high if large share of income  
low if small share

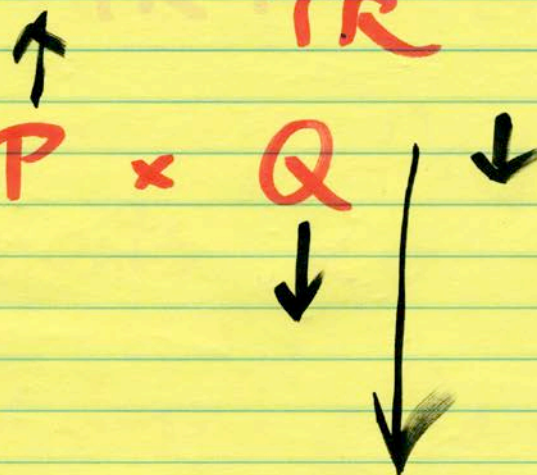


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$e$  tends to increase  
as consumers have  
more time to adjust  
to a price change

## Other Properties

$e$  and Total Revenue  
TR

$$TR = P \times Q$$


$e = 1$      $P \uparrow$

TR un $\Delta$ ed

$e > 1$      $P \uparrow$

TR  $\downarrow$

$e < 1$      $P \uparrow$

TR  $\uparrow$



## Other Demand Elasticities

- Cross-Price Elasticity of Demand

$$e_{A,B} = \frac{\% \Delta \text{ in demand for A}}{\% \Delta \text{ in P of B}}$$

- substitutes  $> 0$  +ve

$P_{\text{tea}} \uparrow \quad Q_{\text{d tea}} \downarrow$

- complements  $< 0$  -ve

$P_{\text{hot dogs}} \uparrow \quad Q_{\text{d h.d}} \downarrow$   
 $D_{\text{huns}} \downarrow$

## Q. ANAL DETERMINING ELASTICITIES

- shift of D

### Income Elasticity of Demand

$$e_I = \frac{\% \Delta \text{ in } D}{\% \Delta \text{ in } I}$$

normal  $e_I > 0$

inferior  $e_I < 0$

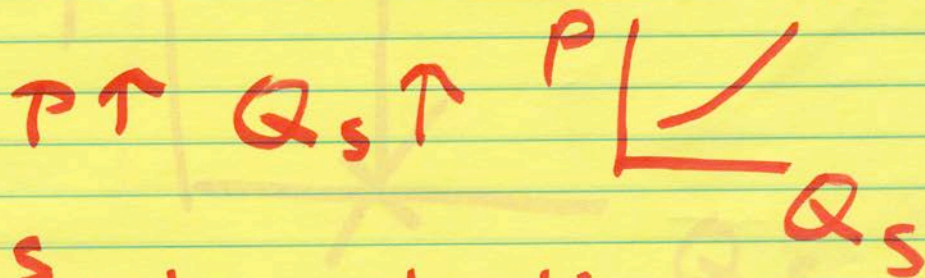
income-elastic  $e_I > 1$

income-inelastic  $1 > e_I > 0$



## Price Elasticity of Supply

$$e^s = \frac{\% \Delta \text{ in } Q_s}{\% \Delta \text{ in } P}$$

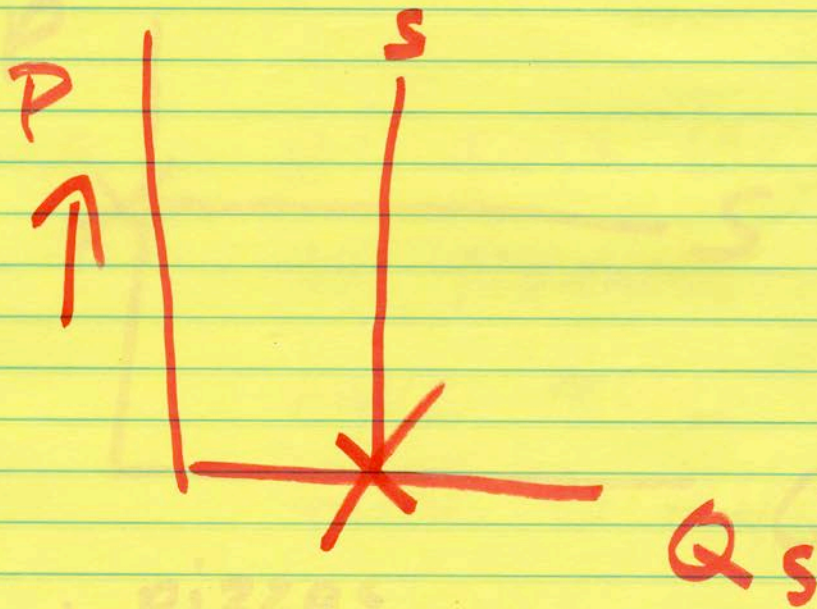


$e^s > 1$  elastic

$= 1$  unit-elastic

$< 1$  inelastic

$e^s = 0$  perfectly inelastic

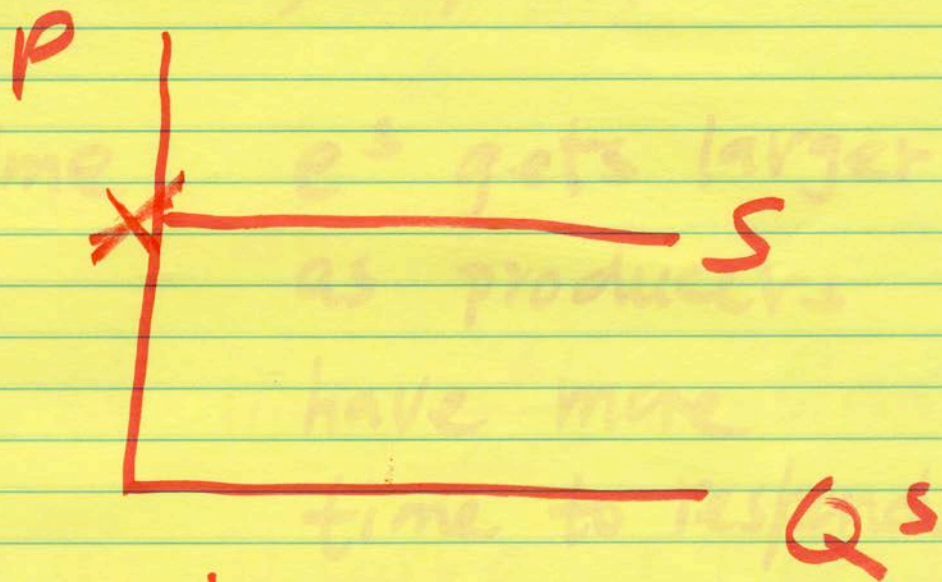


cell phone frequencies



$$e^s = \infty$$

perfectly elastic



- pizzas
- world supply of shirts

## Factors Affecting $e^s$

- Availability of Inputs
- Time  $e^s$  gets larger as producers have more time to respond



Factorial Velocity 62

Demand elasticity  
with a st. line D

$$e = - \frac{\Delta Q / Q}{\Delta P / P}$$
$$= - \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q}$$

For st. line  $\frac{\Delta Q}{\Delta P}$  constant

Go up D curve,  $P \uparrow$   $Q \downarrow$   
 $e \uparrow$

