

ch 12 (con't) Perfect  
Competition and the  
Supply Curve

Profit Maximization

$$\text{Profit} = \text{Total Revenue} - \text{Total cost}$$

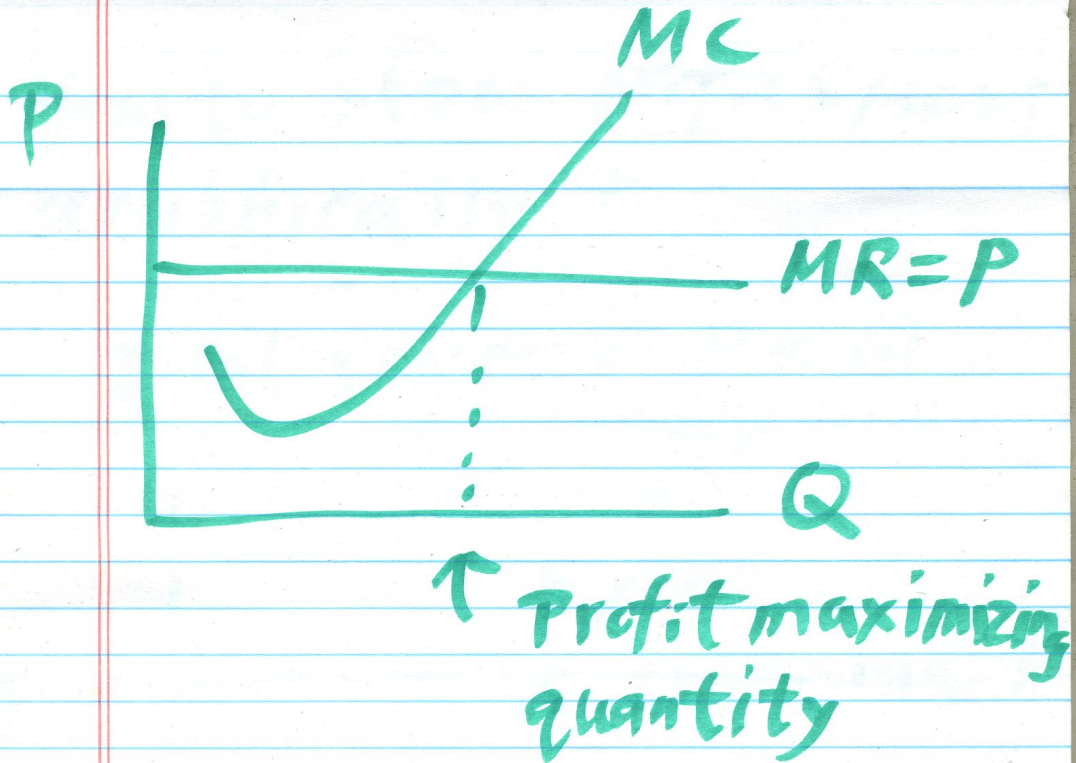
$$= TR - TC$$

$$= P \times Q - ATC \times Q$$

$$= (P - ATC) \times Q$$

$$ATC = \frac{TC}{Q}$$

Q 15 (cont.) 15/1/2021



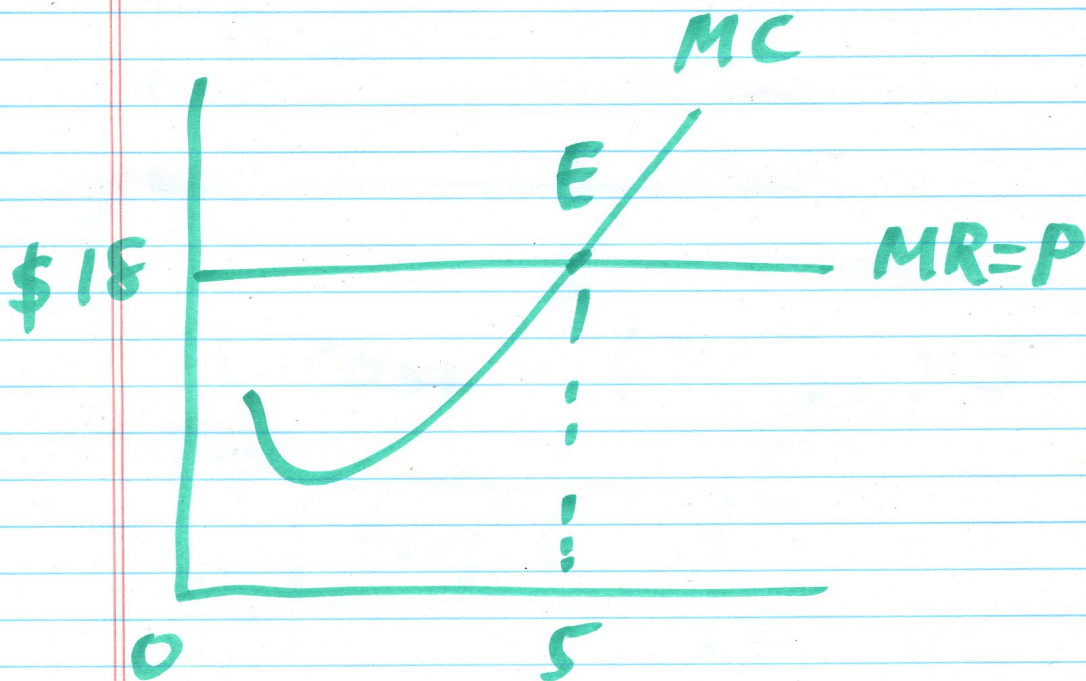
Extra benefit to firm is  
extra revenue (MR)

Extra cost to firm is

extra cost (MC)

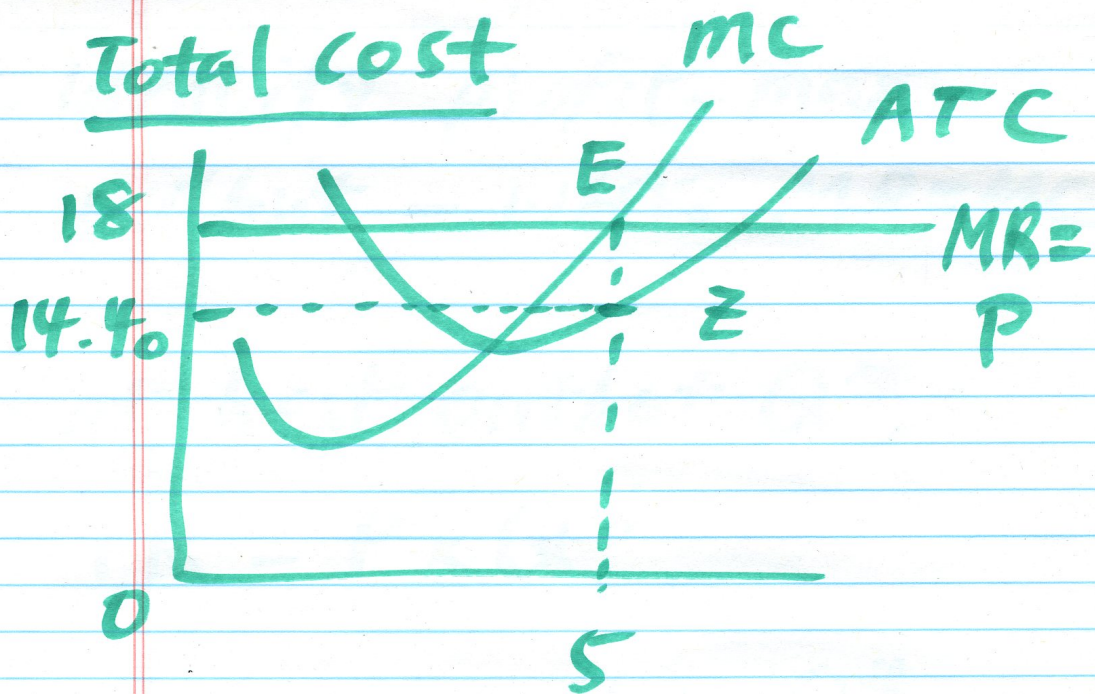
How to show profits/loss graphically?

Total revenue  $P \times Q$

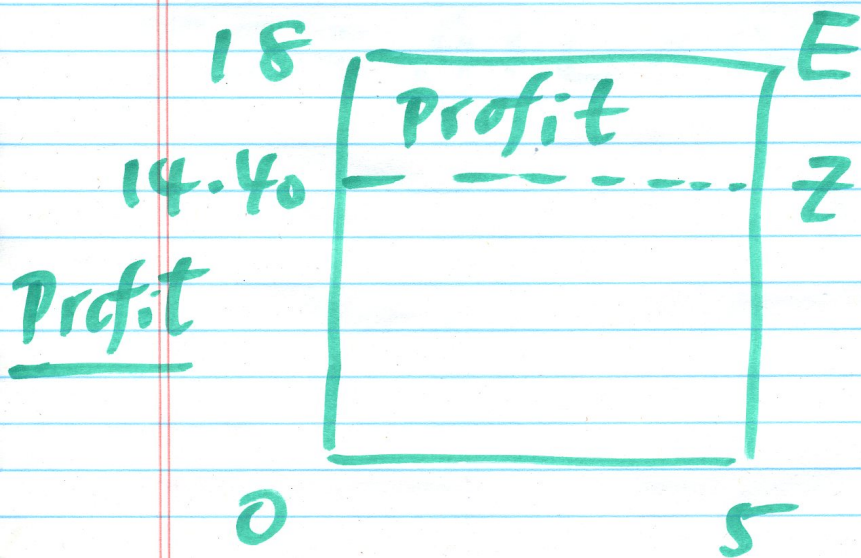


$$TR = \$18 \times 5$$

area  $\begin{matrix} 18 \\ \square \\ 5 \end{matrix}$  E



Total cost =  $\$14.40 \times 5$



Identify profit-max  
output - where  $MR=MC$

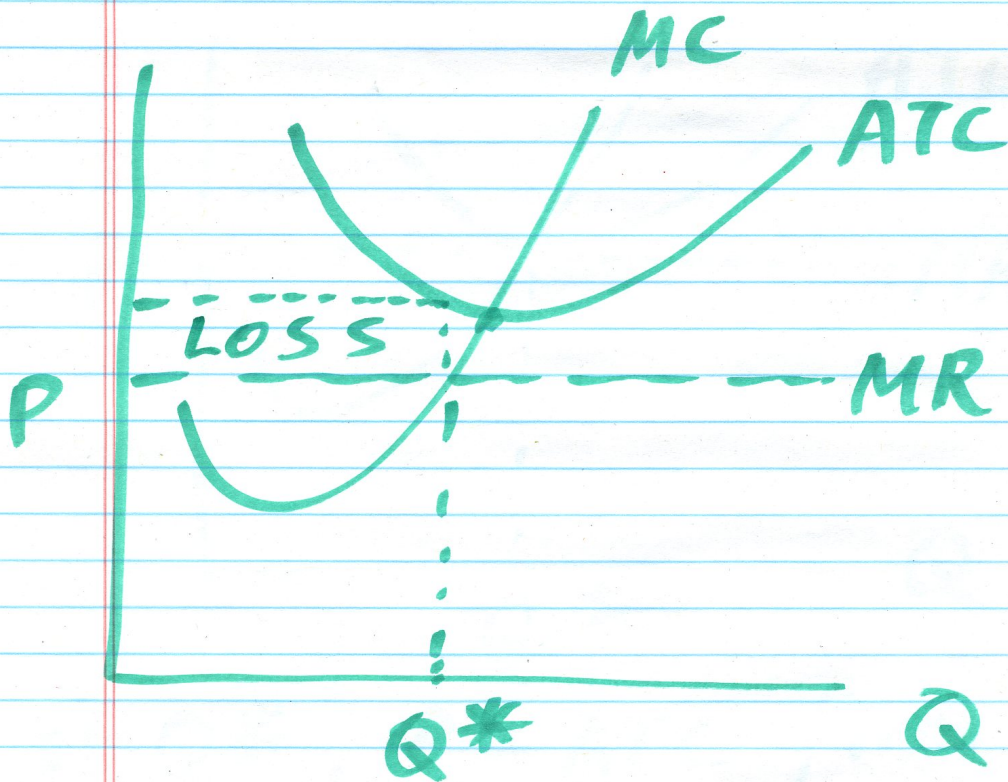
- at best output  $Q^*$ ,

$$TR = P \times Q^*$$

- at best output  $Q^*$ ,

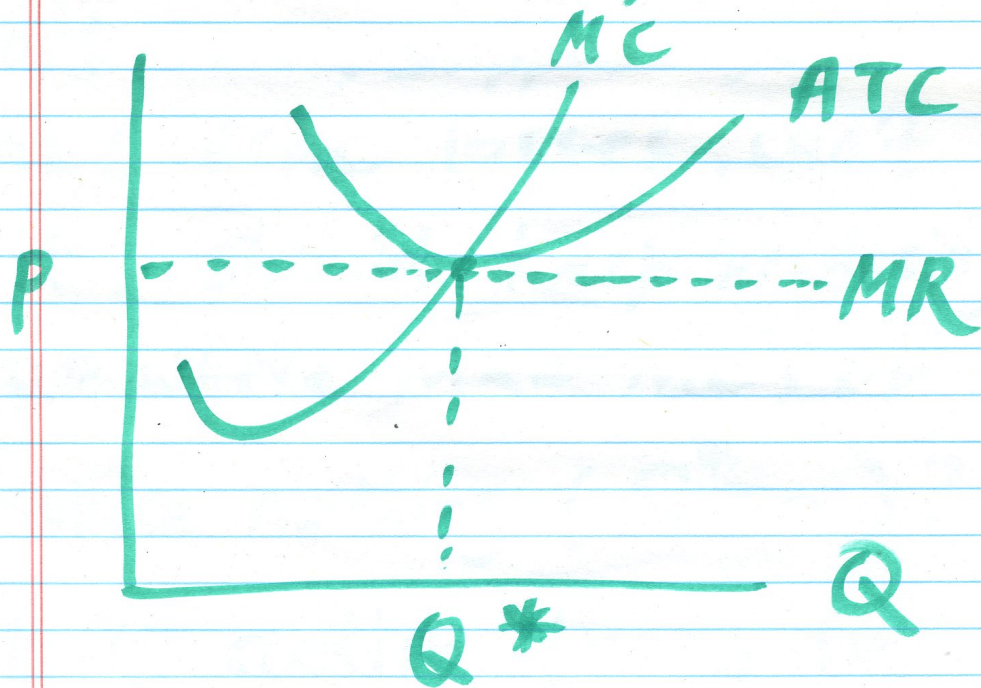
$$TC = ATC \times Q^*$$

## Economic loss



- can show profit/loss without numbers
- in short run, can have losses. long run.

## Zero Economic Profit



at  $Q^*$ ,  $P = ATC$  firm  
breaks even

break even price: price  
when profits = 0

## 5.10 ECONOMIC LOSS

Another Decision: in the short run, suppose you make econ losses, can't exit; should keep producing ( $Q^*$  where  $MR = MC$ ) or produce nothing ( $Q^* = 0$ )? Which action leads to less econ loss?



## SHUT-DOWN DECISION: IN THE

If you keep producing  $Q^*$

$$\text{loss} = TR - FC - VC$$

If you produce nothing,  
you keep paying  
FC but do not  
hire workers; but  
no revenue

$$\text{loss} = -FC$$

either case, pay FC

if  $TR - VC > 0$  produce  
 $Q^* > 0$

of you keep producing  $Q^*$   
If you keep producing  
 $Q^* > 0$  and if your  
total revenue is higher  
than variable cost,  
you are better off

if  $TR = VC$  you're  
indifferent

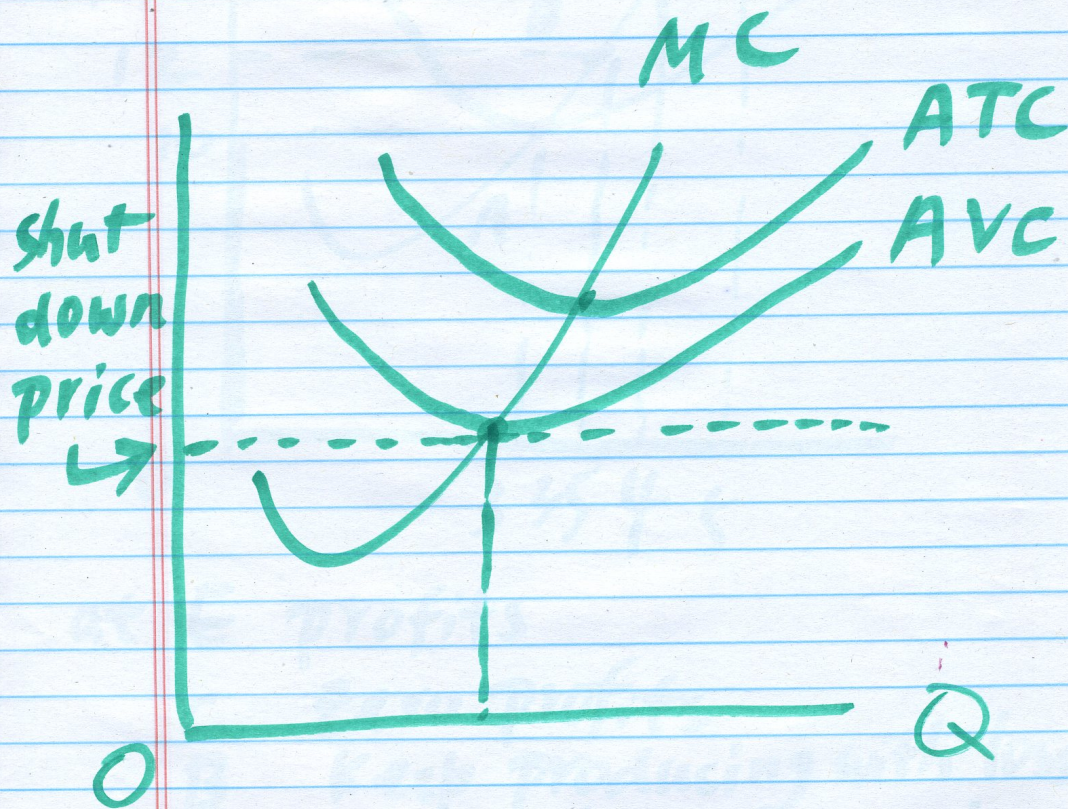
$TR < VC$ , shut down  
 $Q = 0$

shut down price when

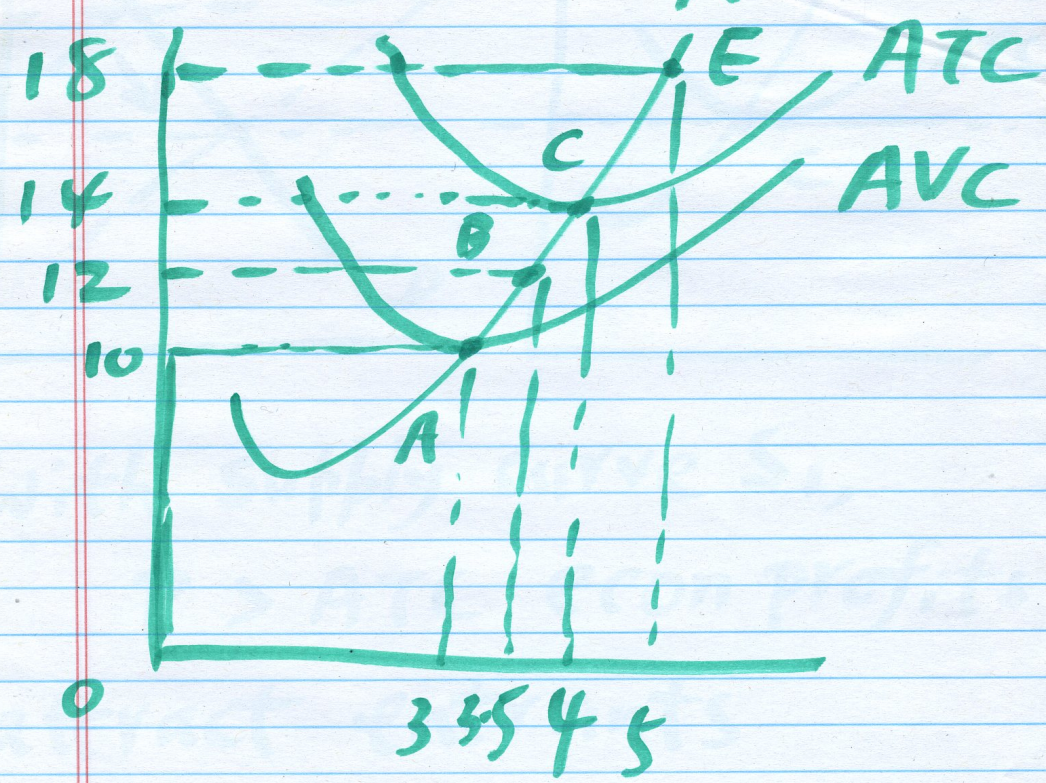
$$TR = VC$$

$$\text{or } P \times Q = Q \times AVC$$

$$\text{or } P = AVC$$

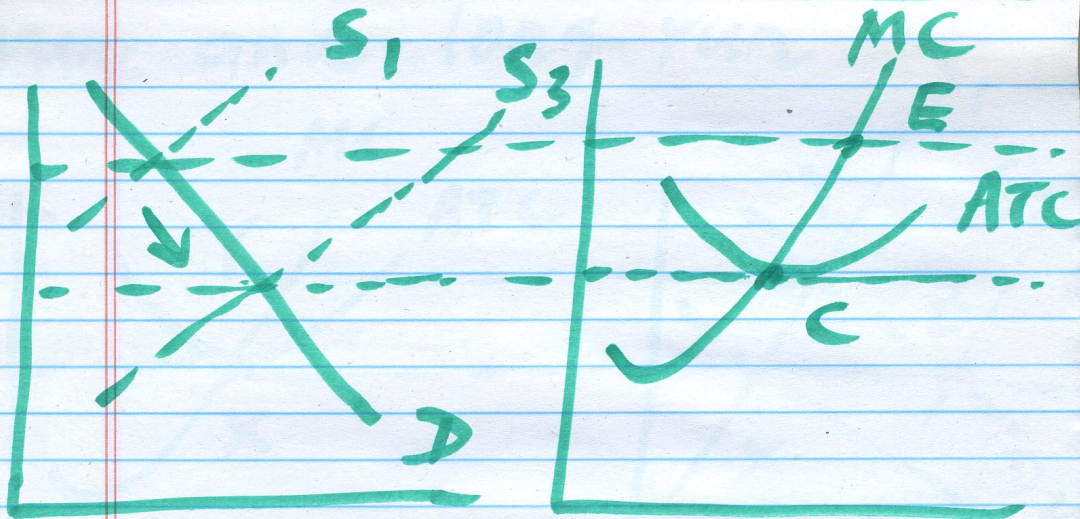


# Short run individual Supply Curve MC



- at E profits
- C zero profits
- B keep producing with loss
- A  $P=10$  shut down price

## Long-Run Market Equilibrium



With supply curve  $S_1$ ,  
 $P > ATC$  econ profits  
attract entrants

$S_1$  shifts until  $S_3$   
with zero econ profits

Increase in demand: short run and long run



Existing Firm      Market  
 Increase in  $D$ ,  $D_1 \rightarrow D_2$   
 at  $y$ , econ profits  
 attract entrants

$S_1 \rightarrow S_2$  until  $z$   
 zero economic profit

Horizontal line passing  
through  $XZ$  is the  
LR S the long run  
industry supply curve